

Customer Name: Tusuka Sitches Ltd.

Offer Ref: CWPL-BBT/0178/19F

Sales Person: Sanwar Parves (98.72%) & Sumon rahman (1.28%)

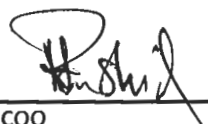
BBT-Local

Particular	USD	Rate	BDT	Remarks
BBT Material (Without Installation & Hanging material)	380,500.00	82	31,201,000	
Total Sales Value			31,201,000	
Total Sales Cost (See the Breakdown)			26,811,233	
Actual CM amount			4,389,767	
% of Actual CM			14.07%	
% of Budget CM			20.00%	
% of Variance CM			-5.93%	Negative

Breakdown of Product Cost:	USD	Rate	BDT	Remarks
Product Cost:				
BBT Material (Without Installation & Hanging material)	315,161.26	82	25,843,223	
Freight Cost	8,000.00	82	656,000	
Total BBT Cost			26,499,223	
Total Product Cost			26,499,223	
Other Cost:				
TAF			-	0.00%
Contingency @1%			312,010	
Total Sales Cost			26,811,233	

Note: "If % of CM stands negative figures than budgeted % of cost, CEO acknowledgement is mandatory to be required."


FICO


COO


CEO