


Customer Name: Standard Stitches Ltd.  
 Offer Ref: CWPL-BBT/129/19  
 Sales Person: Md. Sumon Rahman

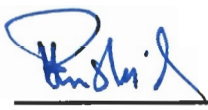
**BBT-Foreign**


Particular	USD	Rate	BDT	Remarks
BBT Material (Without Installation & BBT Hanging material)	13,000.00	82	1,066,000	
<b>Total Sales Value</b>			<b>1,066,000</b>	
<b>Total Sales Cost (See the Breakdown)</b>			<b>975,404</b>	
<b>Actual CM amount</b>			<b>90,596</b>	
<b>% of Actual CM</b>			<b>8.50%</b>	
<b>% of Budget CM</b>			<b>20.00%</b>	
<b>% of Variance CM</b>			<b>-11.50%</b>	Negative

Breakdown of Product Cost:	USD	Rate	BDT	Remarks
<b>Product Cost:</b>				
BBT Material (Without Installation & BBT Hanging material)	10,165.17	82	833,544	
Freight Cost	1,600.00	82	131,200	
<b>Total BBT Cost</b>			<b>964,744</b>	
<b>Total Product Cost</b>			<b>964,744</b>	
<b>Other Cost:</b>				
TAF			-	0.00%
Contingency @1%			10,660	
<b>Total Sales Cost</b>			<b>975,404</b>	

Note: " If % of CM stands negative figures than budgeted % of cost, CEO acknowledgement is mandatory to be required."

  
 FICO

  
 COO

  
 CEO