

Customer Name : Shakti Eng. Ltd  
 Offer Ref: CWPL-SB/0040/19  
 Sales Person: Md. Shamim Mir

**Sub-Station-Local**

Particular	Unit Price	Qty	BDT	Remark
SS Material with Installation	1,585,442	1	1,585,442	
<b>Total Contract Value</b>			<b>1,585,442</b>	
<b>Total Sales Cost (See the Product Cost Breakdown)</b>			<b>1,453,801</b>	
<b>Actual CM Amount (Approx.)</b>			<b>131,641</b>	
<b>% of Actual CM</b>			<b>8.30%</b>	
<b>% of Budgeted CM</b>			<b>15.00%</b>	
<b>% of Variance CM</b>			<b>-6.70%</b>	<b>Negative</b>

Breakdown of Product Cost:	Unit Price	Qty	BDT	Remarks
<b>Product Cost:</b>				
SS Material with Installation	1,390,383	1	1,390,383	
<b>Total Product Cost</b>			<b>1,390,383</b>	
<b>Other Cost:</b>				
TAF on SS			-	0.00%
VAT @ 2.5% on SV (As per Budget)			39,636	
Warranty @ .50% on SV			7,927	
Contingency @ 1% on SV			15,854	
<b>Total Sales Cost</b>			<b>1,453,801</b>	

Note: " If % of CM stands negative figures than budgeted % of cost, CEO acknowledgement is mandatory to be required."

FICO

COO

CEO