

Customer Name: Tekken AML Abenikko JV
 Offer Ref: CWPL-AM/2376/19
 Sales Person: Md. Ariful Islam

DG-Local

Particular	BDT	Qty	BDT	Remarks
PS 250 KVA	2,360,000	1	2,360,000	
Local Canopy-Body type	175,000	1	175,000	
Local ATS	135,000	1	135,000	
Total Sales Value			2,670,000	

Total Sales Cost without VAT (See the Breakdown)

2,516,989

Stock Age Days

100 Over Age

Actual CM amount

153,011

% of Actual CM

5.73%

% of Budget CM

12.00%

% of Variance CM

-6.27% Negative

Breakdown of Product Cost:

Product Cost:

PS 250 KVA	2,113,569	1	2,113,569
Transportation Cost	11,000.00	1	11,000
Total DG Cost			2,124,569
Local Canopy-Body type	154,400	1.00	154,400
Local ATS			109,720
Lube oil-40ltr., coolant-30 Ltr.			16,500
Engineer Commissioning Expenses			5,000
Total Product Cost			2,410,189

Other Cost:

TAF	-	0.00%
VAT @2.5 % (As Per Budget)	66,750	
Warranty @ .5%	13,350	
Contingency @1%	26,700	
Total Sales Cost	2,516,989	

Note: " If % of CM stands negative figures than budgeted % of cost, CEO acknowledgement is mandatory to be required."

Signature
06.12.19

FICO

Signature

COO

Signature
CEO