

Customer Name: Dhaka Convention Center
 Offer Ref: CWPL SB/0037/19 & BDT/0112/19 & AM/2064/19
 Sales Person: Md. Ariful Islam (9.5 Core) & Arunangshu Paul (2 Core)

Project-DG ,BBT & Sub-Station

Particular	BDT	Qty	Rate	BDT	Remark
PS 650 KVA with foreign Canopy & Installation	8,013,305	4	-	32,053,218	
BBT With Installation	17,638,946	1	-	17,638,946	
2500 KVA Substation with Installation material				65,307,836	
Total Contract Value				115,000,000	
Total Sales Cost with VAT (See the Product Cost Breakdown)				107,629,336	
Actual CM Amount				7,370,664	
% of Actual CM				6.41%	
% of Budgeted CM				10.03%	
% of Variance CM				-3.62%	Negative

Breakdown of Product Cost:	BDT	Qty	Rate	BDT	Remarks
Product Cost:					
PS 650 KVA with foreign Canopy (Imported)	5,696,786.53	4	-	22,787,146	
DG_Non Tender Item				226,693	
Factory Inspection Cost				1,500,000	
Installation & Comm. Of DG				3,922,058	
BBT & RISING MAINS (SANDWICH TYPE) (Imported)	11,818,042	1		11,818,042	
BBT Installation & Commission				1,041,250	
2500KVA DRY TYPE TRANSFORMER WITH HTAVR (Imported)	3,894,000	1		3,894,000	
2500 KVA Substation material & Installation				45,915,148	
Total Product Cost				91,104,336	
Other Cost:					
TAF on BBT TWO CONSULTANT (BD/INDIAN)				1,000,000	0.87%
VAT @ 5 % on SV				5,750,000	
Tax @ 7% on SV				8,050,000	
Warranty @ .50% on SV				575,000	
Contingency @ 1% on SV				1,150,000	
Total Sales Cost				107,629,336	

Note: Note: " If % of CM stands negative figures than budgeted % of cost, CEO acknowledgement is mandatory to be required."

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 COO

Handwritten signature: Arunangshu Paul
 CEO

We should purchase generator through direct L/C to minimise Project Cost.
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DG Cost Calculation:

Assessable Value= {Invoice Value+Insurance @1%+(Invoice Value+Insurance @1%)*landing cost @ 1%} 183,060.23

Particular	GBP	Rate	BDT	Total (BDT)
DG product Cost	179,453.22	111.50		20,009,034
Deffered LC Cost @ 1.8%	3,230.16	111.50	360,163	360,163
Sub-Total				20,369,197
LC Opening Cost @ .46% & Fixed Cost 4,210			96,252	
Insurance Cost @ .25%+VAT @ 15% +Stamp duty Tk 1 per Tk.1,500			80,679.76	
LC Acceptance & At confirmation Charged @ 2.1%			427,753	
Customs Clearing Cost-Duty @ 1% on Assessable Value+{Assessable Value+Duty+(Assessable Value+Duty)*33.34%} ATV @ 5%			1,578,536	
CNF Commission @ 1.15% on Assessable Value			234,729	2,417,949
Grand Total				22,787,146

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