

Shipan Barua

To: Md. Mahfuzul Islam Rizve; osman@cross-world.com
Cc: 'Md. Habibur Rahman Javed'; 'Md. Reajul Alam'
Subject: RE: Quotation for Local ATS for 65 kVA Generator.

From: Md. Mahfuzul Islam Rizve [mailto:mahfuz@cross-world.com]
Sent: Sunday, November 7, 2021 1:08 PM
To: shipan@cross-world.com; osman@cross-world.com
Cc: 'Md. Habibur Rahman Javed'; 'Md. Reajul Alam'
Subject: FW: Quotation for Local ATS for 65 kVA Generator.

Dear Sir's,

Please see the attached file for a New ATS spec and see the below email of client (Yellow) for order confirmation. Please take a necessary action for next step. Project site **Hotel Mukta International, Shaheb Bazar, Rajshahi**. Contact Person: Mr. Habib (01738-347262) and Mr. Mohammad Hafizul Islam (MD **Excelsior Corporation**) Cell: 01911-300100, 01715-249666.

Best regards,

Md. Mahfuzul Islam Rizve | **CROSS WORLD POWER LTD** | Senior Engineer, Sales | Plot 1/B, Road 90, Gulshan - 2, Dhaka 1212, Bangladesh | Phone: +880 2 5881 1858, 222291442 | Mobile No: **01755-694131** | Fax: +880 2 5881 5160 | E-mail: mahfuz@cross-world.com | web: www.cross-world.com

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From: Excelsior Corporation [mailto:info@excelsior-corporation.com]
Sent: Sunday, November 07, 2021 12:53 PM
To: Md. Mahfuzul Islam Rizve
Subject: Re: Quotation for Local ATS for 65 kVA Generator.

Dear Sir,
We accept your price offer.
Please proceed to the next step.

On Mon, Nov 1, 2021 at 4:53 PM Md. Mahfuzul Islam Rizve <mahfuz@cross-world.com> wrote:

Dear Sir,

Greetings from Cross-world Power Limited.

Refer to our last discussion, please find attached file for our Local ATS offer for 65 kVA Generator.

Best regards,

Md. Mahfuzul Islam Rizve | **CROSS WORLD GROUP** | Sr. Engineer, Sales | Plot 1/B, Road 90, Gulshan - 2, Dhaka 1212, Bangladesh | Phone: +880 2 5881 1858, 222291442 | Mobile No: **01755-694131** | Fax: +880 2 5881 5160 | E-mail: mahfuz@cross-world.com | web: www.cross-world.com



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With Best Regards

Suite # I-2 (2nd Floor) | Rupayan Taj
1, 1/1 Naya Palton | Dhaka-1000 | Bangladesh
Tel : +880 02 5831 5439, +880 02 5831 5440

Excelsior Corporation

www.excelsior-corporation.com
info@excelsior-corporation.com

FINANCIAL OFFER

Excelsior Corporation
Suit 1-2, (2nd Floor), Rupayan Taj 1. 1/1 Naya
Palton, Dhaka.

DATE : Nov 01, 2021
REF : CWPL-AM/2582/21F

FINANCIAL OFFER FOR SUPPLY OF LOCAL ATS FOR 65 KVA 3 PHASE HEAVY DUTY DIESEL GENERATING SETS.

Dear Sir,

We are pleased to submit our financial offer with reference to our technical offer# CWPL-AM/2582/21T dated Nov 01, 2021 :

1. Price:

SL #	Product Name	Unit	Price (BDT)	Qty.	Total Price(BDT)
1)	Local Auto Transfer Switch (ATS) for 65 KVA Genset, MC type, Brand : ABB, MC Rating AC-3:116A, AC-1:160A with Phase Failure relay	Pcs.	65,000.00	1.00	65,000.00

Total Price (Ready Stock) in BDT 65,000.00

GRAND TOTAL (Excluding VAT & AIT) in BDT 65,000.00

Amount in words : BDT Sixty-Five Thousand Only.

Note:

1. Previous ATS price was BDT: 40,000.00.
2. Excelsior Corporation will get back the CWPL delivered ATS with new condition.
3. This quoted price will be adjusted with previous ATS price and Excelsior Corporation will be paid rest additional price to CWPL in advance.

CROSS WORLD POWER LTD

2. PAYMENT TERMS: 1) 100% at the time of work order.

3. DELIVERY: Within 5 to 15 days from the date of your valued work order, subject to availability of stock

4. VALIDITY: This offer is valid for 30 days from the date of this offer.

We hope the above offer is acceptable to you and we look forward to your valued work order in our favour. Should you require further information or discussion, please feel free to contact the undersigned.

For CROSS WORLD POWER LTD -

Md. Mahfuzul Islam Rizve
Senior Engineer, Sales & Marketing
Mobile : 01755694131

Md. Reajul Alam
Manager
Mobile : 01755514716