# **CROSS WORLD POWER LTD**



### **FINANCIAL OFFER**

DATE: Jun 12, 2019

North South Tower

House # 25-26, Block # A, Road # 10,

Chondrima Model Town, Mohammedpur,

### FINANCIAL OFFER FOR SUPPLY OF 30 KVA 3 PHASE HEAVY DUTY DIESEL GENERATING SETS.

Dear Sir,

Dhaka.

We are pleased to submit our financial offer with reference to our technical offer# CWPL-AM/2080/19T dated Jun 12, 2019:

### 1. Price:

| SL# | Product Name                                                                                            |                                                                                                       | Unit            | Price (BDT)     | Qty. | Total Price(BDT) |
|-----|---------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------|-----------------|------|------------------|
| 1)  | TEMPEST Brand 30 KVA (Prime) Rating Diesel<br>Generator with Perkins engine and Mecc-Alte<br>alternator |                                                                                                       | Set             | 760,000.00      | 1.00 | 760,000.00       |
|     | BRAND ENGINE ALTERNATOR CONTROL MODULE PORT OF SHIPMENT AVAILABILITY                                    | : Tempest : Perkins, UK : Mecc Alte, UK : Deepsea, UK : Felixstowe port, UK : 5 to 15 days from ready | , stock subject | to availability |      |                  |
| 2)  | Local Canopy for 30 KVA Genset                                                                          |                                                                                                       | Pcs.            | 115,000.00      | 1.00 | 115,000.00       |
| 3)  | Local Auto Transfer Switch (ATS) for 30 KVA Genset                                                      |                                                                                                       | Pcs.            | 30,000.00       | 1.00 | 30,000.00        |
| 4)  | Exhaust System (3.1-3.5) ( As per attached BOQ)                                                         |                                                                                                       | Job             | 12,042.00       | 1.00 | 12,042.00        |
| 5)  | Electrical System (1.1-1.10) ( As per attached BOQ)                                                     |                                                                                                       | Lot             | 24,603.00       | 1.00 | 24,603.00        |



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| 6) | Commissioning Materials (5.1-5.4) ( As per attached | Set | 7110  | 1.00 | 7110   |
|----|-----------------------------------------------------|-----|-------|------|--------|
|    | BOQ)                                                |     |       | 1.00 | 4.6027 |
| 7) | Cooling System (4.1) ( As per attached BOQ)         | Set | 16827 | 1.00 | 16827  |
|    |                                                     |     |       |      |        |

Total Price (Ready Stock) in BDT 965,582.00

Special Discount (115,582.00)

GRAND TOTAL (Excluding VAT & AIT VAT) in BOT 850,000.00

Amount in words: BDT Eight Hundred and Fifty Thousand Only.

- 2. PAYMENT TERMS: 1) 10% as non-refundable booking fee with work order and 90% before delivery.
- 3. PACKING: Export friendly 'Shrink Wrap' packing
- 4. DELIVERY: Within 5 to 15 days from the date of your valued work order, subject to availability of stock
- 5. VALIDITY: This offer is valid for 30 days from the date of this offer.
- 6. COMPLETION OF THE WORK: Installation Commissioning and testing of the genset would be completed within 3 (three) working days from the date of delivery, provided the site and commissioning materials made ready by the
- 7. INSTALLATION AND COMMISSIONING CHARGE: Free of Cost Without Materials.

We hope the above offer is acceptable to you and we look forward to your valued work order in our favour. Should you require further information or discussion, please feel free to contact the undersigned.

For CROSS WORLD POWER LTD

Raju Ahammed

Engineer Mobile: 01755514746 Md. Ariful Islam

Manager, Sales & Marketing

Mobile: 01755 514 731

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## CROSS WORLD POWER LTD

#### Warranty/Guarantee:

As per standard of manufacturer warranty, we provide 18 month from the date of Delivery or 12 month / 1500 Hours from the date of commissioning whichever comes first (Except Battery, Battery have 1 year warranty effective from the date of delivery at the client's premise). Our warranty policy is for any manufacturing defects or any premature wear & tear due to usage. The faulty part(s) is/are replaced/repaired within the warranty period. However, Warranty doesn't cover improper maintenance by the user, consumable items, servicing by unauthorized person, running the genset above it's capacity or any unauthorized modification of the genset.

### **Installation & Commissioning:**

The price quoted here includes Carrying, Loading, Unloading, Installation & Commissioning charge provided the genset is installed in Basement or at Ground Floor level within Dhaka City. However, this offer does not include the cost of commissioning materials, such as, Power/Control Cable, Lube Oil, Coolant, Diesel, Civil works, Ducting, Manual labor, Silencer pipe Extension Work & any other materials that may be necessary for installation of the generator set

Cross World Group Service Engineers will supervise all the above mentioned works. Please call Manager, Commissioning Dept. Mob. 01755 514793 for your Installation Materials list or Commissioning, or for any Emergency Service please call Manager, Service Spare Sales Dept. Mob. 01755 514820

#### Spare parts, After Sales Service & AMC:

We maintain sufficient stock of spare parts to meet regular demands of our valued clients. After completion of warranty period, we extend our support for servicing of the generating sets at a reasonable charge by entering into a service agreement with the customers. Our service engineers are always kept ready 24x7 to attend emergency services to ensure uninterrupted power of the gen-sets. On-call service is also available to attend any types of emergencies.

### **Training:**

We will provide training to your operator of the Generating set after completion of commissioning.

For CROSS WORLD POWER LTD -

Raju Ahammed

Engineer

Mobile: 01755514746

Md. Ariful Islam

Manager, Sales & Marketing

Mobile: 01755 514 731



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# DEED OF AGREEMENT

This DEED OF AGREEMENT is made on June 12, 2019 Christian era

### BETWEEN

North South Tower, House # 25-26, Block # A, Road # 10, Chondrima Model Town, Mohammedpur, Dhaka, is the 'FIRST PARTY', which expression, where the context so admits shall include its successors in interest and assigns of the FIRST PARTY.

AND

M/S. CROSS WORLD POWER LTD. having its office at House # 1/B ,Road # 90, Gulshan-2, Dhaka-1212, Bangladesh, the local agent and exclusive distributor of TEMPEST Brand, Perkins Engine, Diesel Generating Set, hereinafter referred to as the Contractor or Supplier which expression, where the context so admits shall include its successors in interest and assigns of the SECOND PARTY.

WHEREAS the Second party has made the offer vide has letter no. Ref: CWPL-AM/2080/19F & CWPL-AM/2080/19 Jun 12, 2019 for supply, install, testing and commission of TEMPEST Brand 1x30 KVA (Prime) Rating Diesel Generator with Perkins Engine and Mecc Alte Alternator, Local Canopy for 1x30 KVA Genset, Local Auto Transfer Switch (ATS), Exhaust System (3.1-3.5 As per attached BOQ) Cooling System (4.1 As per attached BOQ), Electrical System (1.1-1.10 As per attached BOQ) & Commissioning Materials (5.1-5.4 As per attached BOQ)

### Terms and conditions:

- **A.1. Product details:** Brand new Diesel Generator (Tempest Brand), Model: PM30, 415/240V, 3 Phase, 4 Wire, 50 Hz, 0.8 P.F. as per our technical offer.
- **A.2. Work Scope:** The supplier agreed to carry out supply, installation, testing, commissioning and supervision of the Diesel Generator at site & the 1<sup>st</sup> party will provide all kinds of commissioning related materials.
- A.3. The other technical specifications as mentioned in the offer no. Ref: AM/2080/19 dated Jun 12, 2019
- **A.4. Delivery schedule:** The **2nd Party** will make delivery of the Genset at the project site as per schedule date "subject to Client Requirement" beyond our control.
- A.5. PRICE: As per REF: CWPL- AM/2080/19F dated Jun 12, 2019 Contract Value is BDT 850,000.00 (in words: Eight Lac Fifty Thousand) excluding all type of VAT & Tax

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"দেশপ্রেমের শপথ নিন, দুর্নীতিকে বিদায় দিন্"





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## Schedule of payment:

The 1st Party has made the schedule of payment to the 2nd Party is as follows:

A.6. i) Taka 400,000/ (Four Lac) with Work Order ii) Rest Taka 450,000/ (four Lac & Fifty)Before Delivery Goods at Sight by the A/C payee cheque

### Warranty:

As per standard of manufacturer, 2<sup>nd</sup> party will provide warranty 3000 hours or 2 years whichever comes first (Except Battery, Battery have 1 year warranty), effective from the date of delivery at the client's premises. Our warranty policy is for any manufacturing defects or any premature wear & tear due to usage. The faulty part(s) is/are replaced/repaired within the warranty period. However, Warranty doesn't cover improper maintenance by the 2<sup>nd</sup> party, consumable items, servicing by unauthorized person, running the genset above it's capacity or any unauthorized modification of the genset.

## **Installation & Commissioning:**

The price quoted here includes Carrying, Loading, Unloading, Installation & Commissioning charge provided the genset is installed in Basement or at Ground Floor level within Dhaka City and Exhaust System (3.1-3.5 As per attached BOQ) Cooling System (4.1 As per attached BOQ), Electrical System (1.1-1.10 As per attached BOQ) & Commissioning Materials (5.1-5.4 As per attached BOQ) However, this offer does not include the cost of Diesel, Civil works, Manual labor, & any other materials that may be necessary for installation of the generator set

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# After Sales Service:

The 2<sup>nd</sup> party will provide 24 months' free services for the above mentioned Genset from the date of commissioning, within this period, the first party or buyer will pay the consumable items required for servicing.

# In witness whereof:

Both the Buyer & supplier have conceded in this agreement to be executed with their seal & signature as of the day & year first above written.

For and on behalf of "North South Tower".

1. Mr. Shadat Hossain, S/O Md.Shah Alam

NID: 5418773818329

2 Mr Yousuf

S/O Late Md. Yasin Ali

NID: 2695044881374

For And On behalf of "CROSSWORLD POWER LTD"

1. Engr. Md. Harunor Rashid Chief Operating Officer CROSS WORLD POWER LTD

2. Md. Ariful Islam Manager, Sales

CROSS WORLD POWER LTD.

