CROSS WORLD POWER LTD



FINANCIAL OFFER

DATE: Oct 11, 2018 REF: CWPL-SB/0091/18F

United Group (UG) Gulshan Centre point (11th Floor)Plot # 23-26, Road # 90,91Gulshan-2, Dhaka-1212, Bangladesh

FINANCIAL OFFER FOR SUPPLY OF 2500KVA & 1250KVA SUB STATION.

Dear Sir,

We are pleased to submit our financial offer with reference to our technical offer# CWPL-SB/0091/18T dated Oct 11, 2018:

1. Price:

| SL# | Product Name | Unit | Price (BDT) | Qty. | Total Price(BDT) |
|-----|--|------|--------------|------|------------------|
| 1) | 2500 KVA OIL IMMERSED TRANSFORMER (as per attached technical specifications) | Nos. | 2,631,579.00 | 1.00 | 2,631,579.00 |
| 2) | LT SWITCHGEAR PANEL (as per attached technical specifications) | Set | 1,200,612.00 | 1.00 | 1,200,612.00 |
| 3) | 1500KVAr PFI Plant(As per Tech Details) | Set | 1,313,703.00 | 1.00 | 1,313,703.00 |
| 4) | 1250 KVA OIL IMMERSED TRANSFORMER (as per attached technical specifications) | Nos. | 1,494,737.00 | 1.00 | 1,494,737.00 |
| 5) | LT SWITCHGEAR PANEL (as per attached technical specifications) | Set | 775,637.00 | 1.00 | 775,637.00 |
| 6) | Delivery, Installation & Testing (without any Cable & Civil works)) | Job | 83,732.00 | 1.00 | 83,732.00 |

Total Price (Ready Stock) in BDT 7,500,000.00

GRAND TOTAL (Excluding VAT & AIT VAT) in BDT(7,500,000.00

Amount in words: BDT Seven Million Five Hundred Thousand Only.

* Payment (20-1. Advance & That (i) 80-1. After Commissioning.

1 of 2

Habibur Rahman

From: Harunor Rashid <harunor@cross-world.com>

Sent: Thursday, October 25, 2018 6:06 PM

To: Md. Habibur Rahman Jabed **Subject:** FW: Substation for Anwara

Attachments: Cross World 1250&2500kV Commercial.pdf; Cross World 1250&2500kV

Technical.pdf; Costing Sheet SS for United Group 2500KVA 1250KVA Updated File

(1) (1).xlsx

Importance: High

Engr.Md. Harunor Rashid | **CROSS WORLD ENERGY LTD** | **Chief Operating Officer** | Plot 1/B, Road 90, Gulshan 2, Dhaka 1212, Bangladesh | p: +880 2 5881 1858, 989 1442 | f: +880 2 5881 5160 | m: +88 01755514702 | w: www.cross-world.com, email. harunor@cross-world.com

From: ziaul islam [mailto:zia@cross-world.com]
Sent: Thursday, October 25, 2018 5:47 PM
To: Mohammad Saveful Islam Khan: Maruf Ahme

To: Mohammad Sayeful Islam Khan; Maruf Ahmed **Cc:** Harunor Rashid; Faizunnessa Chowdhury

Subject: Re: Substation for Anwara

Importance: High

Dear Sir,

United power had confirmed us below order (we will get the work order on 28th October 2018) and as per our commitment we need to supply the equipment within 20 days (Within 13th November 2018).

Please note followings about the execution within mentioned timeframe:

- 01. We already get confirmation about transformer delivery (Adex offer is herewith).
- 02. We need to order enclosure within Sunday (27th October 2018) so that we can get the enclosure on time (we should get the enclosure to be delivered within 4th November 2018).
- 03. Once enclosure ordered, We will have seven days time to procure LT and PFI components.
- 04. If we receive the components and enclosure on 4th November 2018 we will have time up to 11th November to make ready the panel to site (Anwara, Chittagong).

We will expect everyone's support to keep the commitment and execute the order.

Note: Detail costing is attached herewith.

Best Regards,

Md. Ziaul Islam | CROSS WORLD POWER LTD | Assistant General Manager, Technical | m: +88 01755514777 | e: zia@cross-world.com

From: <u>zia@cross-world.com</u>
Sent: 25 October 2018 12:52 pm

To: ceo@cross-world.com

Cc: maruf@cross-world.com; harunor@cross-world.com

Subject: Fw: Substation for Anwara

Dear Sir,

Please get the attached file for the substation offer.

Final value offered to them is BDT. 7,600,000/=+ VAT/AIT.

Scope also redused.

Best Regards,

Md. Ziaul Islam | CROSS WORLD POWER LTD | Assistant General Manager, Technical | m: +88 01755514777 | e: zia@cross-world.com

From: zia@cross-world.com

Sent: 11 October 2018 3:22 pm

To: reajul.alam@united.com.bd

Subject: RE: Substation for Anwara

Dear Sir,

Good Day from Cross-World.

Based on our discussion, kindly check the attached file for 2500 kVA and 1250 kVA Substation offer Anwara Power Plant.

We will wait for your call for further discussion.

Best Regards,

Md. Ziaul Islam | CROSS WORLD POWER LTD | Head of Product, Pricing, Technical & Service | Plot 1/B, Road 90, Gulshan 2, Dhaka 1212, Bangladesh | p: +880 2 5881 1858, 989 1442 | f: +880 2 5881 5160 | m: +88 01755514777 | e: zia@cross-world.com | w: www.cross-world.com

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From: Md. Ziaul Islam [mailto:zia@cross-world.com]

Sent: Monday, October 08, 2018 12:43 PM

To: 'Md.Reajul Alam' <reajul.alam@united.com.bd>

Subject: RE: Substation for Anwara

Dear Sir,

Thanks.

Best Regards,

Md. Ziaul Islam | **CROSS WORLD POWER LTD** | **Head of Product, Pricing, Technical & Service** | Plot 1/B, Road 90, Gulshan 2, Dhaka 1212, Bangladesh | p: +880 2 5881 1858, 989 1442 | f: +880 2 5881 5160 | m: +88 01755514777 | e: <u>zia@cross-world.com</u> | w: <u>www.cross-world.com</u>

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From: Md.Reajul Alam [mailto:reajul.alam@united.com.bd]

Sent: Monday, October 08, 2018 12:02 PM **To:** 'Md. Ziaul Islam' < <u>ria@cross-world.com</u>>

Subject: FW: Substation for Anwara

Dear Sur,

Kindly work on it

Thanks and Regards

Reajul Alam

AGM

Engineering & Procurement

UNITED GROUP

Gulshan centre point (11th floor)

Plot # 23-26, Road # 90,91

Gulshan-2, Dhaka-1212, Bangladesh

Phone: +8809666700900 Ext 413 Mobile: +8801951-155134

United Enterprises & Co. Ltd. – Power Division

Bangladesh

|| Website: http://www.united.com.bd