Ensuring power since 1982



SALES OFFER

CLIENT Nourish Poultry & Hatchery Ltd.			
ADDRESS	Takia Center, House # 39, Sector # 07, Uttara, Dhaka.		
OUR REFERANCE	CWPL-AM/1105/17		
DATE	Apr 25, 2017		
PROJECT DETAIL	SUPPLY OF 600 KVA PRIME / 660 KVA STAND BY DIESEL GENERATING SET		

Submitted by	Submitted by Arunangshu Paul			
Designation	Manager, Sales & Marketing			
Mobile Number	01755 514 747			

H: NE(O) 06, R: 92, Gulshan-2, Dhaka-1212 | p: (880 2) 8811858, 8816528 | f: (880 2) 8816205 | e: info@cross-world.com

TECHNICAL OFFER

Generator Details:

Tempest (Manufactured by Allam Marine Limited, UK) Diesel Generating Set Model: PS600 (600KVA Prime & 660 KVA Standby) at 1500 rpm, 50 Hz, 3 phase, 4 wire, 400/230 volts at 0.8 power factor. All other details are as follows:

BRAND	: Tempest	MODEL : PS600			
COUNTRY OF ORIGIN : UK PORT OF SHIPMENT: Any port, UK					
CAPACITY (Prime)	: 600 KVA CAPACITY (stand by): 660 KVA				
START SYSTEM : Automat	ic Microcontroller based as we	ll manual Start / Stop System			
EMERGENCY STOP : Emer	gency Stop available as protec	tion device			
VIBRATION SKID : Built-in	vibration skid for smooth oper	ation			
BATTERY CHARGER : Auto	Battery Charger (ABC) include	d			
DIMENSION (Open Set) (cm): 340X154X227 (LxWxH) FUEL TANK CAPACITY: 1080 Liter					
FUEL CONSUMPTION : 90	0.00 Ltr./Hr. at 75% Load				

Engine Details:

BRAND/ORIGIN	: Perkins, UK / USA	MODEL : 2806A-E18TAG1A		
SPEED	: 1500 RPM	INDUCTION SYSTEM : Turbocharged		
ENGINE TYPE : 4 stroke multi cylinder industrial diesel Engine suitable for tropical environment				
COOLING SYSTEM : Water cooled (Radiator cooled with engine driven fan)				
PROTECTION : Over speed, under speed, oil pressure, Over heating etc				
FUEL TANK : Built in with base				

All other details are as per attached Engine catalogues.

Alternator Details:

Industrial brushless AC Alternator model all other details are as follows:

BRAND/ORIGIN : Stamford, UK		Model / Frequency	: HCI544E , 50 Hz		
PHASE	: 3 Phase	Output (Volts)	: 400/415 volts (Line to line)		
COOLING	: Air cooling	Insulation Type	: Class " H "		
PROTECTION with IP21/IP2		ign screen protected, fan vent	tilated, drip-proof, self exciting in accordance		
VOLTAGE REG	ULATOR: Automatic Volt	age Regulator (AVR)			

VOLTAGE REGULATION: ±1% / ±1.5% power factor between 0.8 lagging & unity (Depends on Connected Load)

Alternator model may vary with the attached catalogues for manufacturing innovation.

Control Module:

Deep Sea Electronics (DSE), UK control system is incorporated with automatic set to manually & automatically start & stop the generator indicating the operation status and fault conditions via a graphical LCD display and a flashing LED on the front panel. All other details are as follows:

CONTROL MODULE TYPE	. Auto star	+ /ARAE\ diaita	control module
CONTROL MODULE TYPE	: Auto star	T (AIVIE) digital	control module

OPERATION : Operation of the module is via push buttons mounted on the front panel with

STOP, AUTO and MANUAL positions etc

DIGITAL INSTRUMENTS : Ammeter, Voltmeter, Frequency meter, run hour meter, Oil Pressure, Water

Temperature etc.

ALARM INDICATOR : Under/Over Volts, Under/over speed, Under/Over Frequency, Low Oil Pressure,

High Engine Temperature, Fail to Start and Loss of speed sensing etc.

LOAD TRANSFER TIME : Adjustable, Delay on start 1 to 25 sec, Delay on transfer 1 to 70 sec

ENGINE COOLING TIME : 5 minutes maximum

PHASE FAILUE RELAY : Digital option & control for Main's upper lower cut off voltage setting and

adjustable hysteresis voltage, sensing option etc

All other details are as per attached Allam's/DSE Catalogue



Standard Items:

The following items will be supplied with the gen-set as standard:

- (i) Lead Acid Battery 12/24 Volts as required
- (ii) Silencer
- (iii) Rubber anti vibration mountings
- (iv) Flexible Bellows
- (v) Battery charger
- (vi) Main Line 3 pole Circuit Breaker
- (vii) Alternator mounted deep sea UK original main controlling panel
- (viii) Fuel tank for 10 hours operation
- (ix) Operational manual & keys etc.

Please note that toolbox is beyond this scope of supply.

Warranty/Guarantee:

As per standard of manufacturer, we provide 3000 hours or 2 year warranty whichever comes first, effective from the date of delivery at the client's premises. Our warranty policy is for any manufacturing defects or any premature wear & tear due to usage. The faulty part(s) is/are replaced/repaired within the warranty period. However, Warranty doesn't cover improper maintenance by the user, consumable items, servicing by unauthorized person, running the genset above it's capacity or any unauthorized modification of the genset.

Installation & Commissioning:

The price quoted here includes Installation & Commissioning charge provided the genset is installed in Basement or at Ground Floor level within Dhaka City. However, this offer does not include the cost of commissioning materials, such as, Power/Control Cable, Lube Oil, Coolant, Diesel, Civil works, Ducting, Manual labor, Silencer pipe Extension Work, & any other materials that may be necessary for installation of the generator set

Cross World Group Service Engineers will supervise all the above mentioned works. Please call Engr. Md. Mahabub Hasan, Mob. 01755-514719 for your Installation Materials list or Commissioning, or for any Emergency Service please call Engr. Tanvir Hossain, Mob. 01755-514820



Spare parts, After Sales Service & AMC:

We maintain sufficient stock of spare parts to meet regular demands of our valued clients. After completion of warranty period, we extend our support for servicing of the generating sets at a reasonable charge by entering into a service agreement with the customers. Our service engineers are always kept ready 24x7 to attend emergency services to ensure uninterrupted power of the gen-sets. On-call service is also available to attend any types of emergencies.

Training:

We will provide training to your operator of the Generating set after completion of commissioning.

Sincerely,

Arunangshu Paul

Manager, Sales & Marketing Mobile: 01755 514 747



FINANCIAL OFFER

DATE : Apr 25, 2017 REF : CWPL-AM/1105/17F

Nourish Poultry & Hatchery Ltd. Takia Center, House # 39, Sector # 07, Uttara, Dhaka.

FINANCIAL OFFER FOR SUPPLY OF 600 KVA 3 PHASE HEAVY DUTY DIESEL GENERATING SETS.

Dear Sir.

We are pleased to submit our financial offer with reference to our technical offer# CWPL-AM/1105/17T dated Apr 25, 2017 :

1. Price:

SL#	Product Name		Unit	Price (GBP)	Qty.	Total Price(GBP)
1)	TEMPEST Brand 600 KVA (Prime) Rating Diesel Generator with Perkins engine and Stamford alternator		Set	46,000.00	3.00	138,000.00
	BRAND ENGINE ALTERNATOR CONTROL MODULE PORT OF SHIPMENT	: Tempest : Perkins, UK / USA : Stamford, UK : Deepsea, UK : Felixstowe port, UK		1700		5,180
2)	Consumable Spare for 60 20 Pcs, LF: 10 Pcs, Fan E	OOKVA DG Set (AF: 5 Pcs, FF: Belt: 2 Sets)	Set	2,100.00	3.00	6,300.00

Total Cost and Freight (CTG) in GBP 144,300.00

GRAND TOTAL in GBP/144,300.00

Amount in words: GBP One Hundred and Forty-Four Thousand Three Hundred Only.

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- 2. PAYMENT TERMS: 100% payment to be made through irrevocable confirmed L/C to be opened in favour of Allam Marine Limited, Wyke Way, Melton, Hull, HU14 3BQ, England
- 3. PACKING: Export friendly 'Shrink Wrap' packing
- 4. SHIPMENT: 10 to 12 Weeks.
- 5. VALIDITY: This offer is valid for 30 days from the date of this offer.
- **6. COMPLETION OF THE WORK:** Installation Commissioning and testing of the genset would be completed within 3 (three) working days from the date of delivery, provided the site and commissioning materials made ready by the client.
- 7. INSTALLATION AND COMMISSIONING CHARGE: Free of Cost Without Materials.

We hope the above offer is acceptable to you and we look forward to your valued work order in our favour. Should you require further information or discussion, please feel free to contact the undersigned.

Sincerely,

Arunangshu Paul Manager, Sales & Marketing Mobile: 01755 514 747