

REF : CWPL-BBT/0087/16

DATE : Jul 13, 2016

Managing Director
Trendy Outerwear Ltd.
Belma Ashulia, Savar, Dhaka.

COMMERCIAL OFFER**Sub : Offer for supply, installation, testing & commissioning of Bus-bar trunking system for your project .****PART A: FOREIGN PORTION**

SL #	Product Name	Unit	Price (USD)	Qty.	Total Price(USD)
1	1000A TPN PE, AL, 4W, IP55 RISER POWER BBT-1 (1000A)	LOT	3,631.23	1	3,631.23
2	BBT	LOT	65,598.14	1	65,598.14
3	TOB	LOT	34,195.12	1	34,195.12
4	FEEDER UNIT	LOT	5,999.93	1	5,999.93
5	END CAP	LOT	73.08	1	73.08
6	10A PLUG	LOT	9,635.25	1	9,635.25
7	16A PLUG	LOT	10,327.50	1	10,327.50
8	SPARE Plug for M/C and Light	LOT	2,007.35	1	2,007.35

Total ex-works Price (in USD) =	131,467.60
Special Discount for Foreign (in USD) =	23,467.60
Total Discounted ex-works price (in USD) =	108,000.00
Freight up to Chittagong(in USD)=	2000.00
Grand Total Up to Chittagong Sea Port(in USD) =	110,000.00

PART B: LOCAL PORTION

SL #	Product Name	Unit	Price BDT	Qty.	Total Price BDT
1)	Cost of Installation, Testing & Commissioning of the above BBT without any material.	Job	150,000.00	1.00	150,000.00
2)	Cost of above BBT with Hanging Rod/Angle without any cables and civil works.	Job	601,200.00	1.00	601,200.00

Total Amount (in BDT) =	751,200.00
Special Discount for Local (in BDT) =	26,200.00
Total Discounted Ex-works Amount (in BDT) =	725,000.00
Final Amount (in BDT) =	725,000.00

Please Note that the following are not of our scope of Works:

- Any Civil / Structural / Bridge work.
- Customs Clearing.
- TOB to BBT/DB/ M/C Connecting Cable.

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- BBT Hanging Material Rod/Angle.
- ACB/MCCB (Panel) to BBT Connecting Cu-Bar/Cable.
- VAT & AIT (Local part).

CROSS WORLD POWER LTD

Terms & Conditions:

01. Validity : Our offer will remain valid for a period of 30 days from the date of this offer.
02. Prices : All the busducts are subject to our factory standard routine electrical tests before delivery.
03. Port of Delivery : Chittagong, Bangladesh.
04. Packing : Export Standard Sea Worthy Packing.
05. Country of Origin: EAE, Turkey.
06. Shipment Time : Foreign portion: Within 6-8 weeks ex-works after receipt of confirmed Letter of Credit by our principle.
07. Payment : Foreign portion: 100% By irrevocable & confirmed letter of credit or Central Bank regulation is to be opened in favour of our principal.
08. Payment : Local portions : 50% as an advance remaining 50% at time of taking delivery.
09. Delivery Time : Local portions: Within 30 days after work order
10. Shipment : From Istanbul Sea Port, Turkey.
11. Guarantee : We Guarantee the goods of our supply against any defects in materials & workmanship during manufacturing for a period of 18 months from the date of supply & 1 year from the date of commissioning which occurs earlier subject to non-repairing/dismantling equipment without our prior permission.
12. After-sales service : Our trained and skilled Engineers & technicians will be available within shortest period of time. All spares parts are available ready stock from our store located at H-6, R-92 Gulshan-2, Dhaka.

Your very truly,
CROSS WORLD POWER LTD.

Md. Moshir Rahman
Asst. General Manager
Mobile : 01755 514 703