

Habibur Rahman Javed

From: Nurul Alam <alam@cross-world.com>
Sent: Tuesday, February 09, 2016 1:16 PM
To: masud@cross-world.com
Cc: miraj@cross-world.com; habib@cross-world.com; mohibul@cross-world.com; iftekhar@cross-world.com
Subject: Generator Replacement

Dear Sir,


We sold PM65 to our client Mr. Mohammad Sheeble we also delivered it. Price is 11,60,000/= (eleven lac sixty thousand) and we received tk 950,000/= (Nine lac fifty thousand). But they took a decision that 65 kva is over capacity for their project. They request us for PM42.5 kva as replacement of 65 kva, which talk earlier with you. Price of PM 42.5 kva with local canopy and ATS tk =10,00,000/- (Ten lacs). Remaining 50,000.00/ (fifty thousand) will pay after installation .

Plz consider the issue for our business growth .

N.B:- DG replacement from 65 kVA to 42.5 kVA.
65 kVA DG already delivered but not installed.

ngr.Mohammad Nurul Alam | CROSS WORLD POWER LTD | Manager, Sales (CTG Zone) | head office:
House NE(O) 06, Road 92, Gulshan-2 Dhaka 1212, Bangladesh, Ctg office: M M Ali Road (lane-1), Baitun Salam
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a complete Electrical Power solution Company as diesel generator . transformer . substation . busbar trunking system . boiler . lighting . fire fighting . point wiring . turnkey solution . etc

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From: shaheedul islam [mailto:shaheedmr69@gmail.com]
Sent: Monday, February 08, 2016 6:16 PM
To: alam@cross-world.com; shahidul islam
Subject: Generator Replacement

Dear Mr Alam,

I am on behalf of Mr Sheeble.

I brought a 65KVA Generator by BDT 11,60,000/- for my residential building.
But right now for power & cost Saving I decided i consume a 42.5KVA generator as per current electrical load.

So as per discussion with you please supply me a 42.5KVA generator as same condition of 65KVA work order by 10,00,000/- Taka only.

Please provide me as soon as possible.

Best Regards

Engr. Shahidul Islam | Director | Technical
Ibra Foods & Beverages Ltd.