SALES HISTORY



Concern Sales person Work Order No.		: Md. Ariful Islam : DP / L-11/BTCL/290UPZ/Pow	Date					
L/C No. :		:		Date	:			
Offer No		cwpl-AM/2484	Date	. 05.1	10.2015			
lame o	f Customer	Bangladesh Telecommunication	ons company limited (BTCL)					
Address		Telejogajog Bhaban , 37/E , Es 1000	katon Garden , Dhaka -					
Phone N	No.			Fax	<u>:</u>			
Business Sector Contact Person		Telecom						
		Mr. Aminur , Deputy Project 01550151202 , Mr. Joarder , cell : 01550151246	e-mail					
DESCRI	PTION OF MA	TERIALS: Product Desc	ription	M	odel	Rating	Qty	
01	As per attac	hed File for Genset					70	
02		hed file for AC					283	
ATS an	d Canopy Desc	cription						
1 Canopy : Hot Air Pa			Foreign	Local Top			,	
			As per Standard	☐ In front ☐ Top 75 dBA ☐ 85dBA ☐ Others ☐ @ 1 m				
Sound Level: 85d		el : 85dba @ 1 meter	As per Standard	75 dBA	J SJUBA] @ 1	
2	ATS : with	Manual Changeover system	Manual Changeover system		Local			
			ABB Other	ABB		Геlemechanique		
	Amps		Standard Special	Standard		Special / Mult		
	Remarks)							

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SALES HISTORY



DELIVERY STATUS:

Local Order		L/C:			
Date of Delivery	With in 03.04.2015	Date of Shipment			
Delivery Organize By Mr. Moazzem / Mr. Mahbub			Any port of UK		
Site: Pls. Consult with Engof genset & AC	gr. Aminur , BTCL before delivery	Site of Goods Arrival:			
Site of Installation : Pls. Co before delivery of genset	onsult with Engr. Aminur , BTCL & AC	Site of Installation:			
Actual Date of Delivery at Site (Filled by commi)		Actual Date of Delivery at Site(Filled by commi)			

INSTALLATION:

Schedule date of Installation	With in 20 days from date of delivery	
Actual Date of Installation (By commissioning team)		
Special Instruction if any		

SALES VALUE:

(Please include the extra price for other job which sales person has committed to client. And also mentioned the (%) of Vat-AIT is included with your this sale value. (Please Mention Generator, ATS, & Canopy Price Separately)

SL #	Description of Materials	Qty	Unit Price (TK)	Total Price (TK)
01	As per attached file			
02	As per attached file			5
		Total Am	ount (Incl VAT & AIT)	TK 82,300,107
		V	AT & AIT (If included)	

MODE OF PAYMENT:

1. L/C:	Foreign Local
a)	100% at Sight
b)	% at sight and rest% of after completion of work.
c)	Days of Deferred payment @ of %

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SALES HISTORY



2. Local Order: For Locally Supplied Items

Agreed Payment Terms	% of Total	Amount	Date (if any)	
As per attached file	100 %	TK 82,300,107		
Total		TK 82,300,107		

Technical Advisory Fees/TAF (if any): C	onfidential . Already discussed with Honorable COO & Manager , Finance
TAF Amount	:
Conversion rate (if against currency)	:
Terms of Payment	:
Beneficiary	:
***For TAF separate approval shall be in pla	се
Note (If any):	:
	:

Requested By	Reviewed By	Approved By	Acknowledged by
Mongalin	Jun D	Hoo" 1/48	
Sales Person	GM, Sales	COO	Manager- Finance



BANGLADESH TELECOMMUNICATIONS COMPANY LIMITED

Office of The Director Procurement Telephone Revenue Bhaban, Sher-e-Bangla Nagar, Dhaka-1207.

No: DP/L-11/BTCL/290UPZ/Power Equip/2014-15/121

dated: 21-10-2015 AD

M/s. Cross World Power Ltd. House#NE(o) 06, Road#92 Gulshan-2, Dhaka-1212 Faz:8816205, Tel:8816528, 9891442.

Sub:-Notification of Award.

This is to notify you that your Tender dated 18-06-2015 for the Supply of Goods and related services for "Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for BTCL's different District and Upazilla Exchanges under UOFCND Project on Full Turn- Key Basis" under Tender No: DP/L-11/BTCL/290UPZ/Power Equip/2014-15/4 dated: 07-05-2015 AD for the Contract Price of Tk. 8,23,00,107/- (Taka Eight crore Twenty-three lakh One hundred Seven only) (Including VAT & Tax), as corrected and modified in accordance with the Instructions to Tenderers, has been approved by Bangladesh Telecommunications Company Limited (BTCL).

You are thus requested to take following actions:

- Accept in writing the Notification of Award within seven (7) working days of its issuance pursuant to ITT Sub Clause 61.3.
- Furnish a Performance Security in the form as specified and in the amount of Tk. 82,30,011/ii. (Taka Eighty-two lakh Thirty thousand Eleven only) within fourteen (14) days of acceptance of this Notification of Award but not later than (05/11/2015), in accordance with ITT Clause 63.2.
- Sign the Contract within twenty eight (28) days of issuance of this Notification of Award but iii. not later than (19/11/2015), in accordance with ITT Sub Clause 66.2.

You may proceed with the execution of the Supply of Goods and related Services only upon completion of the above tasks. You may also please note that this Notification of Award shall constitute the formation of this Contract which shall become binding upon you.

We attach the draft Contract and all other documents for your perusal and signature,

(Md. Makhsudur Rahman Director (Procurement) On behalf of Managing Director Bangladesh Telecommunications Company Limited.

Distribution:

1. Managing Director, BTCL, Telejogajog Bhaban, 37/E, Eskaton Garden, Dhaka.

2. Genaral Maneger (Planing and Development), BTCL, Telejogajog Bhaban, 37/E, Eskaton Garden, Dhaka.

3. Genaral Maneger/Project Director, Optical fiber cable Network Development at Upazila level (290 UPZ) Project, BTCL, Telejogajog Bhaban, 37/E Eskaton Garden, Dhaka.

4. Director Planning (LT/LD), BTCL, Telejogajog Bhaban, 37/E, Eskaton Garden, Dhaka.

5. Accounts Officer (Procurement), BTCL, Sher-E-Banglanagar, Dhaka.

6. Notice board of Director (Procurement).

7. Office Copy.

Contract Agreement

dated: 04-11-2015 AD

Contract No. DP/L-11/BTCL/290UPZ/Power Equip/2014-15/129

THIS AGREEMENT made the 4th day of November, *2015* between *Bangladesh Telecommunications company limited* (BTCL), Telejogajog Bhaban, 37/E, Eskaton Garden, Dhaka-1000 (hereinafter called "the Procuring Entity") of the one part and M/s. Cross World Power Ltd, House#NE(o) 06, Road#92, Gulshan-2, Dhaka-1212. Fax:8816205, Tel:8816528, 9891442 (hereinafter called "the Supplier") of the other part: WHEREAS the Procuring Entity invited Tenders for certain goods and related services, viz, "Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for BTCL's different District and Upazilla Exchanges under UOFCND Project on Full Turn- Key Basis" (under the Tender No. DP/L-11/BTCL/290UPZ/Power Equip/2014-15/4 dated: 07-05-2015 AD) and has accepted a Tender by the Supplier for the Supply of those goods and related services in the sum of Tk. 8,23,00,107/- (Taka Eight crore Twenty-three lakh One hundred Seven only)Including all kinds of VAT and Taxes (hereinafter called "the Contract Price"). NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the General Conditions of Contract hereafter referred to.

2. The Following documents forming the Contract shall be in the following order of precedence, namely:

(a) the signed Form of Contract Agreement;

(b) the Notification of Award;

- (c) The Completed Tender and the appendices to the Tender;
- (d) The Particular Conditions of Contract;
- (e) The General Conditions of Contract;
- (f) The Technical Specifications;

(g) The Drawings;

- (h) The Priced Schedules and Schedule of requirements and;
- (i) Other document including correspondences listed in the PCC forming part of the Contract;
- 3. In consideration of the payments to be made by the Procuring Entity to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Procuring Entity to Provide the goods and related services and to remedy any defects therein in conformity in all respects with the provisions of the Contract.

4. The Procuring Entity hereby covenants to pay the Supplier in consideration of the Provision of the goods and Related Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of Bangladesh on the day, month and year first written above.

For the Procuring Entity:

Golam Fakruddin Ahmed Chowdhury

Managing Director, BTCL

Telejogajog Bhaban, 37/E, Eskaton Garden

Dhaka-1000.

For the Supplier:

Iftekhar Karim

Chief Operating Officer

M/s. Cross World Power Ltd

House#NE(o) 06, Road#92, Gulshan-2, Dhaka-

1212.

In the Presence of

Md. Makhsudur Rahman Akhund Director (Procurment), BTCL Ariful Islam

Manager, Sales,

Pallam

M/s. Cross World Power Ltd.

GCC 25.1	 The method and conditions of payment to be made to the Supplier under this Contract shall be as follows: On Delivery and Acceptance: a) 50% (fifty percent) of the Contract Price of the goods delivered to the respective sites in good conditions will be paid upon submission of documents specified in GCC clause 25.1 within 28 (twenty eight) days of submission of a claim [As per Form PG3-4A] b) 40% (forty percent) of the Contract Price of the goods delivered (as per Form PG3-4A) shall be paid after submission of the Provisional Acceptance Certificate (PAC) issued by the purchaser. c) 90% (ninety percent) of the contact price of the related services (as per Form PG3-4B)shall be paid after issuing PAC. The PAC will be issued based on satisfactory Provisional Acceptance Test (PAT) report. A PAT committee will be formed by the purchaser in this regards. d) Payment of remaining 10% (ten percent) of the whole contract price to the supplier will be made upon submission of Final Acceptance
	Certificate (FAC) issued by BTCL.
GCC 25.3	Payments shall be made in no case later than the days 45 days after submission of an invoice or request for payment by the Supplier, and after the Procuring Entity has accepted it.
GCC 25.5	The rate of interest shall be the prevailing rate of interest for commercial borrowing established in the country. None
GCC 30.1	The inspections and tests shall be :[insert type of test, time, place, procedures for carrying out the inspections and tests Goods: Type of test: Time or milestone: Place: Procedure: \
GCC 31.3	The Warranty Period shall be: 2 (two) Years
GCC 31.7	The Supplier shall correct any defects covered by the warranty within 30 days of being notified by the Procuring Entity of the occurrence of such defects.





Price Schedule for Goods (from PG 3-4A)

Invitation Tender No.	DP/L-11/BTCL/290UPZ/Power Equip / 2014 -15/4	DATE	18.06.2015
Tender Package No.	UOFCNDP/Package - 3 / 2014 - 2015	Package Description	Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for 8TCL's different District & Upazilla Exchanges under UOFCND Project on Full Turn Key basis.
Tender Lot No.	Single	Lot Description	Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for BTCL's different District & Upazilla Exchanges under UOFCND Project on Full Turn Key basis.

A. PRICE OF GOODS (Including spare parts, if any) AND DELIVERY SCHEDULE:

1	2	3	3	4	5	6	7	8
item No.	Description of Item	Country of Origin	Unit of Measureme nt	Qty of units required	Unit Price	Total Price (col. 4 x 5)	Point of delivery as per schedule of requirement	Delivery Period Offered as per Schedule of Requirement
					(Note 1)		(Note 2)	
1	30 KVA Diesel Engine Generator	UK	No.	70	621,950.00 Taka Six Lac Twenty one Thousand & Nine hundred Fifty only	43,536,500.00	As Per Annexure - 1 of Tender Schedule	with in 06 month from date of Wor order
2	ATS	BD	No.	70 c	35,000 .00 Taka Thirty Five Thousand only	2,450,000.00	00	00
3	DB Box & Related Accessories	BD	No.	70	29,565.00 Taka Twenty Nine Thousand & Five Hundred Sixty Five Only	2,069,550.00	DO	DO ·
4	External Fuel Tank	80	No.	70	17,784.00 Taka Seventeen Thousand & Seven Hundred Eighty Four Only	1,244,880.00	DO	DO
5	Split Type Air conditioning Units	BD	No.	283	67,263.00 Taka Sixty Seven Thousand & Two Hundred Sixty Three Only	19,035,429.00	DO	DO
	TOTAL	 		****		68,336,359.00		

Note 1: All unit rates and prices quoted by the Tenderers against each basic item or activity shall include the Yenderer's profit, overheads, VAT and all other charges including corresponding incidental service charges and



premiums for banking and insurances, as applicable, and shall be the delivered price in final destination or at point of delivery and, thus forth the total Tender Price quoted by the Tenderers.

Note 2: Tenderers will complete these columns as appropriate following the details specified in Section 6: Schedule of Requirements

Name: Md. Akhtar Hamid Khan National ID: 19702650898485548 In the capacity of: Chief Operating Officer Cross World Power Ltd



Price schedule for Related Services (from PG3-4B)

Invitation Tender No.	DP/L-11/8TCL/290UPZ/Power Equip / 2014 -15/4	DATE	18.06.2015
Tender Package No.	UOFCNDP/Package - 3 / 2014 - 2015	Package Description	Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for BTCL's different District & Upazilla Exchanges under UOFCND Project on Full Turn Key basis.
Tender Lot No.	Single	Lot Description	Supply, Installation, Testing and Commissioning of Diesel Engine Generator Sets and Split Type Air Conditioning Units for BTCL's different District & Upazilla Exchanges under UOFCND Project on Full Turn Key basis.

B: PRICE OF RELATED SERVICES (Including Incidental services, if any) AND COMPLETION SCHEDULE

1	2	3	3	4	5	6 3	7	8
item No.	Description of Item	Country of Origin	Unit of Measuremen I	Qty of units required	Unit Price	Total Price (col. 4 x 5)	Point of Completion as per schedule of requirement	Completion Schedule Offered as per Schedule of Requirement
1	Installation, Testing & Commissioning of 30 KVA Diesel Engine Generators	BO	No.	70	151,550.00 Taka One Lac Fifty One Thousand Five Hundred Fifty only		As Per Annexure - 1 of Tender Schedule	with in 06 months from date of Work order
2.	Installation, Testing & Commissioning of Split Type Air conditioning Units	BD	Na.	283	11,856.00 Taka Eleven Thousand & Eight Hundred Fifty Six only		DO	DO
	TOTAL				***************************************	13,963,748.00		

Note 1: All unit rates and prices quoted by the Tenderers against each basic item or activity shall include the Tenderer's profit, overheads, VAT and all other charges including corresponding incidental service charges and premiums for banking and insurances, as applicable, and shall be the delivered price in final destination or at point of delivery and, thus forth the total Tender Price quoted by the Tenderers.

Note 2: Tenderers will complete these columns as appropriate following the details specified in Section 6: Schedule of Requirements

Signature

Name : Md. Achra, Hamid Khan National ID : 18702650898485548 In the capacity of : Chief Operating Officer

Cross World Power Ltd

