

SALES HISTORY

OK
HE

Concern Sales person	: Md. Shamim Mir		
Work Order No.	: Nil	Date	: 03/09/2015
L/C No.	:	Date	:
Offer No	: CWPL-AM/2008/15F	Date	: 30/08/2015

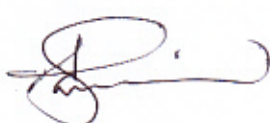
Name of Customer	Lt. Col. Md. Tarik Imam Siddiki (Retd.)		
Address	House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		
Phone No.	01745789326	Fax	:
Contact Person	Lt. Col. Md. Tarik Imam Siddiki (Retd.)	e-mail	:

DESCRIPTION OF MATERIALS:

SL #	Product Part No.	Product Description	Model	Rating	Qty
01		Tempest Brand 30KVA (Prime) Rating Diesel Generator with Parkins Engine and Mecc-Alte alternator			01 Set
02		Local Canopy for 30KVA Genset			01 Pcs.
03		Local Auto Transfer Switch (ATS) for 30KVA Genset			01 Pcs.

Local Items Description

1	Canopy [Edit Types: Local]	<input type="checkbox"/> Body Type	<input type="checkbox"/> Floor Type
	Hot Air Passing	<input type="checkbox"/> TOP	<input type="checkbox"/> In front
	Sound Level (Please mention if any special case otherwise its 75 dba)	<input type="checkbox"/> 75 DBA	<input type="checkbox"/> Other _____ DBA
	Sound Level Distance (Please mention if any special case otherwise its 3 Meter)	<input type="checkbox"/> 3 meter	<input type="checkbox"/> Other _____ meter
2	ATS [Edit Types: Local]	<input type="checkbox"/> ABB	<input type="checkbox"/> Telemecanique
	Amps		



SALES HISTORY

DELIVERY STATUS:

Local Order		L/C	
Date of Delivery	15/11/2015	Date of Shipment	
Delivery Organize By	CWPL	Port of Shipment	
Site : House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		Site of Goods Arrival:	
Site of Installation: House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		Site of Installation:	
Actual Date of Delivery at Site	15/11/2015	Actual Date of Delivery at Site	

INSTALLATION:

Schedule date of Installation	
Actual Date of Installation	
Special Instruction if any	

SALES VALUE:

(Please include the extra price for other job which sales person has committed to client. And also mentioned the (%) of Vat-AIT is included with your this sale value. Please Mention Generator, ATS, & Canopy Price Separately)

SL #	Description of Materials	Qty	Unit Price	Total Price
01.	Tempest Brand 30KVA (Prime) Rating Diesel Generator with Parkins Engine and Mecc-Alte alternator	01 Set	7,85,000.00	7,85,000.00
02.	Local Canopy for 30KVA Genset	01 Pcs.	90,000.00	90,000.00
03.	Local Auto Transfer Switch (ATS) for 30KVA Genset	01 Pcs.	25,000.00	25,000.00
			Total amount (VAT & AIT, Excl) TK:	9,00,000.00
			Special Discount:	50,000.00
			Gross Total amount TK:	8,50,000.00

MODE OF PAYMENT:

1. L/C:

- a) 100% at Sight
- b) -----% at sight and rest -----% of after completion of work.
- c) ----- Days of Deferred payment @ of ----- %

SALES HISTORY

2. Local Order:

Payment mode			Actual		
Terms	% of Total	Amount	Date	% of Total	Amount
Advance	5.88%	50,000.00	03.09.2015	5.88%	50,000.00
At the time of taking delivery (Before Delivery)	84.117%	7,15,000.00			
After installation within one months of delivery by post dated cheque.	10%	85,000.00			
Total	100%	8,50,000.00			

Technical Advisory Fees/TAF (if any):

Con
TAF Amount

N/A

Conversion rate (if against currency) :

Terms of Payment :

Beneficiary :

***For TAF separate approval shall be in place

Note (If any):

Submitted By	Reviewed By	Reviewed By	Approved By
Concern Sales Person	 GM, Sales 17/9/15	 COO 17/9/15	Finance


17/09/15

FINANCIAL OFFER

Lt.Col.Md.Tarik Imam Siddiki (Retd.)
House # 828, Road # 12, Avenue # 06, Mirpur
DOHS, Dhaka.

DATE : Aug 30, 2015
REF : CWPL-AM/2008/15F

FINANCIAL OFFER FOR SUPPLY OF 30 KVA 3 PHASE HEAVY DUTY DIESEL GENERATING SETS.

Dear Sir,

We are pleased to submit our financial offer with reference to our technical offer# CWPL-AM/2008/15T dated Aug 30, 2015 :

1. Price:

SL #	Product Name	Unit	Price (BDT)	Qty.	Total Price(BDT)
1)	TEMPEST Brand 30 KVA (Prime) Rating Diesel Generator with Perkins engine and Mecc-Alte alternator BRAND : Tempest ENGINE : Perkins, UK ALTERNATOR : Mecc Alte, UK CONTROL MODULE : Deepsea, UK PORT OF SHIPMENT : Thames port, UK AVAILABILITY : 5 to 15 days from ready stock subject to availability	Set	785,000.00	1	785,000.00
2)	Local Canopy for 30 KVA Genset	Pcs.	90,000.00	1	90,000.00
3)	Local Auto Transfer Switch (ATS) for 30 KVA Genset	Pcs.	25,000.00	1	25,000.00

Total Price (Ready Stock) in BDT 900,000.00

8,50,000/-
GRAND TOTAL (Excluding VAT & AIT) in BDT 900,000.00

Amount in words : BDT Nine Hundred Thousand Only.

CROSS WORLD POWER LTD

2. **PAYMENT TERMS:** 1) 10% as non-refundable booking fee with work order and 90% before delivery.
3. **PACKING:** Export friendly 'Shrink Wrap' packing
4. **DELIVERY:** Within 5 to 15 days from the date of your valued work order, subject to availability of stock
5. **VALIDITY:** This offer is valid for 30 days from the date of this offer.
6. **COMPLETION OF THE WORK:** Installation Commissioning and testing of the genset would be completed within 3 (three) working days from the date of delivery, provided the site and commissioning materials made ready by the client.
7. **INSTALLATION AND COMMISSIONING CHARGE:** Free of Cost Without Materials.

We hope the above offer is acceptable to you and we look forward to your valued work order in our favour. Should you require further information or discussion, please feel free to contact the undersigned.

For CROSS WORLD POWER LTD -

Md. Shamim Mir
Sr. Engineer, Sales & Marketing
Mobile : 01755694120

Md. Mohibul Haque
Sr. Manager, Sales & Marketing
Mobile : 01755514773