

## SALES HISTORY

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Concern Sales person	: Md. Shamim Mir		
Work Order No.	: Nil	Date	: 03/09/2015
L/C No.	:	Date	:
Offer No	: CPL/SSD/TIS/220815	Date	: 22/08/2015
(CPL/SSD no: CPL- SB/0124/15.F)			

Name of Customer	Lt. Col. Md. Tarik Imam Siddiki (Retd.)		
Address	House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		
Phone No.	01745789326	Fax	:
Contact Person	Lt. Col. Md. Tarik Imam Siddiki (Retd.)	e-mail	:

## DESCRIPTION OF MATERIALS:

SL #	Product Part No.	Product Description	Model	Rating	Qty
01		11kV Drop-out Fuse			01 Set
02		11KV Lightning Arrestor			01 Set
03		100 KVA OIL IMMERSSED TRANSFORMER			01 NO
04		LT SWITCHGEAR PANEL (160A)			01 Set
05		60KVAR AUTO/MANUAL PFI PLANT			01 Set
06		ELB Complete With govt. fee			01 Job
07		Heat Shrikable Kit			2 Sets
07		Cable Stand HT/LT			1 No.
09		Earthing Bar			2 Nos.
10		Crossarms			1 No
11		Cable Lugs, PVC/PIB Tape, Tie etc			1 Lot
12		Desco Load Sanction, Bank Deposit, Miscellaneous, LT Meter Box & Connection accessories as per Quotation			1 Job
13		Delivery, Installation & Testing			01 Job

## Local Items Description

NA

1	Canopy [Edit Types: Foreign or Local]	<input type="checkbox"/> Body Type	<input type="checkbox"/> Floor Type
	Hot Air Passing	<input type="checkbox"/> TOP	<input type="checkbox"/> In front
	Sound Level (Please mention if any special case otherwise its 75 dba)	<input type="checkbox"/> 75 DBA	<input type="checkbox"/> Other _____ DBA
	Sound Level Distance (Please mention if any special case otherwise its 3 Meter)	<input type="checkbox"/> 3 meter	<input type="checkbox"/> Other _____ meter
2	ATS [Edit Types: Foreign or Local]	<input type="checkbox"/> ABB	<input type="checkbox"/> Telemecanique
	Amps		

## SALES HISTORY

## DELIVERY STATUS:

Local Order		L/C	
Date of Delivery	15/11/2015 ✓	Date of Shipment	
Delivery Organize By	CWPL	Port of Shipment	
Site : House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		Site of Goods Arrival:	
Site of Installation: House # 828, Road # 12, Avenue # 06, DOHS Mirpur, Dhaka.		Site of Installation:	
Actual Date of Delivery at Site	15/11/2015 ✓	Actual Date of Delivery at Site	

## INSTALLATION:

Schedule date of Installation	
Actual Date of Installation	
Special Instruction if any	

## SALES VALUE:

(Please include the extra price for other job which sales person has committed to client. And also mentioned the (%) of Vat-AIT is included with your this sale value. Please Mention Generator, ATS, & Canopy Price Separately)

SL #	Description of Materials	Qty	Unit Price	Total Price
01.	11kV Drop-out Fuse	01 Set	7,500.00 ✓	7,500.00 ✓
02.	11KV Lightning Arrestor	01 Set	7,500.00 ✓	7,500.00 ✓
03.	100 KVA OIL IMMERSSED TRANSFORMER	01 NO	2,70,000.00 ✓	2,70,000.00 ✓
04.	LT SWITCHGEAR PANEL (160A)	01 Set	1,10,000.00 ✓	1,10,000.00 ✓
05.	60KVAR AUTO/MANUAL PFI PLANT	01 Set	1,10,000.00 ✓	1,10,000.00 ✓
06.	ELB Complete With govt. fee	01 Job	40,000.00 ✓	40,000.00 ✓
07.	Heat Shrikable Kit	2 Sets ✓	3,000.00 ✓	6,000.00 ✓
08.	Cable Stand HT/LT	1 No.	1,500.00 ✓	1,500.00 ✓
09.	Earthing Bar	2 Nos. ✓	1,500.00 ✓	3,000.00 ✓
10.	Crossarms	1 No	1,500.00 ✓	1,500.00 ✓
11.	Cable Lugs, PVC/PIB Tape, Tie etc	1 Lot	3,000.00 ✓	3,000.00 ✓
12.	Desco Load Sanction, Bank Deposit, Miscellaneous, LT Meter Box & Connection accessories as per Quotation	1 Job	2,55,000.00 ✓	2,55,000.00 ✓
13.	Delivery, Installation & Testing	01 Job	25,000.00 ✓	25,000.00 ✓
			Total amount ( VAT & AIT, Excl) TK:	8,40,000.00 ✓
			Special Discount:	40,000.00 ✓
			Gross Total amount TK:	8,00,000.00 ✓



# SALES HISTORY

## MODE OF PAYMENT:

### 1. L/C:

- a) 100% at Sight
- b) -----% at sight and rest -----% of after completion of work.
- c) ----- Days of Deferred payment @ of ----- %

### 2. Local Order:

Payment mode			Actual		
Terms	% of Total	Amount	Date	% of Total	Amount
Advance	18.75%	1,50,000.00 ✓	03.09.2015	18.75%	1,50,000.00
At the time of taking delivery (Before Delivery)	71.25%	5,70,000.00 ✓			
After installation within one months of delivery by post dated cheque.	10%	80,000.00 ✓			
<b>Total</b>	<b>100%</b>	<b>8,00,000.00 ✓</b>			

### Technical Advisory Fees/TAF (if any):

TAF Amount

N/A

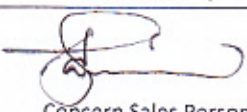
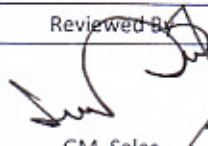
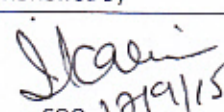
Conversion rate (if against currency)

Terms of Payment

Beneficiary

\*\*\*For TAF separate approval shall be in place

### Note (If any):

Submitted By	Reviewed By	Reviewed By	Approved By
 Concern Sales Person	 GM, Sales	 COO	Finance

17/09/15



Ref.: CPL/SS/TIS/220815

Date : 22th August, 2015

To,

Lt. Col. Md. Tarik Imam Siddiki (Retd.)

House # 828, Road # 12,

Avenue # 06, DOHS,

Mirpur, Dhaka.

**FINANCIAL OFFER**Sub: : Offer for supply, installation, testing & commissioning of 100KVA Sub-station.**EQUIPMENTS: PART-A**

SL #	Descriptions	Qty.	Unit	Unit price	Total price
				In Taka	In Taka
1	11KV Lightning Arrestor:	1	Set	7,500.00	7,500.00
2	11KV Drop Out Fuse:	1	Set	7,500.00	7,500.00
3	100KVA Oil Immersed Transformer	1	No	270,000.00	270,000.00
4	LT Switchgear - 160A :	1	No.	110,000.00	110,000.00
5	60 kVAR Auto/Manual PFI plant :	1	No.	110,000.00	110,000.00
6	Heat Shrink Kit :	2	Sets	3,000.00	6,000.00
7	Installation & Commissioning & Transportation With Installation material Without any cable & civil work.	1	Job	25,000.00	25,000.00
				Total Taka =	<b>536,000.00</b>

**INSTALLATION MATERIAL: PART-B**

SL #	Descriptions	Qty.	Unit	Unit price	Total price
				In Taka	In Taka
1	Cable Stand HT/LT	1	No.	1,500.00	1,500.00
2	Earthing Bar	2	Nos	1,500.00	3,000.00
3	Crossarms	1	No.	1,500.00	1,500.00
4	Cable Lugs	1	Lot	3,000.00	3,000.00
				Total Taka =	<b>9,000.00</b>

**DESCO DIPOSIT FOR 150KVA SUB-STATION: PART-C**

SL #	Descriptions	Qty.	Unit	Unit price	Total price
				In Taka	In Taka
1	Application fee for HT Connection	1	Job	1,000.00	1,000.00
2	Estimated cost for LT/CT Meter & Installation	1	Job	65,000.00	65,000.00
3	Application fee for 3 Phase meter	5	Nos	1,000.00	5,000.00
4	Installation Charge for 3 Phase meter	5	Nos	3,200.00	16,000.00
5	Security Deposit for Load Sanction	80	KW	600.00	48,000.00
6	Line Shout Down & Connection	1	Job	10,000.00	10,000.00
7	Metering Commissioning with PVC, PIB Tape Nut bolt socket, Etc.	1	Job	10,000.00	10,000.00
8	Cost for Sub Meter Box (3'-6"H x 2'6"W x 8"D)	1	No.	20,000.00	20,000.00
9	11KV Pole Insulator	1	Set	10,000.00	10,000.00
				Total Taka =	<b>185,000.00</b>

**MISCELLANEOUS: PART-D**

SL #	Descriptions	Qty.	Unit	Unit price	Total price
				In Taka	In Taka
1	Miscellaneous for Load Sanction ( 80Kw )	1	Job	L/S	70,000.00
2	Miscellaneous for ELB Permission (with Govt. Fee)	1	Job	L/S	40,000.00
				Total Taka =	<b>110,000.00</b>
				<b>Grand Total Taka (Part-A + Part-B + Part-C + Part-D) =</b>	<b>840,000.00</b>

Special Dis = 40,000/-

Total = 800,000/-

House 06, Road 92, Gulshan, Dhaka 1212, Bangladesh

Tel: (8802) 8811858, 8816528, 9891442 | Fax: (8802) 8816205 | E-mail: info@cross-world.com



**TERMS & CONDITIONS :**

- 01) Validity : Our offer will remain valid for a period of 30 days from the date of this offer.
- 02) Delivery : Within 35 days after receipt of confirmed order & payment as per clause # 3.
- 03) Payment : 50% Cash/PO/DD alongwith order & remaining 50% at the time of taking delivery.
- 04) Fabrication & assembly : Fabrication & assembly will be done at our factory.
- 05) Guarantee : We guarantee the goods of our supply against any defects in materials and workmanship during manufacturing for a period of 01 year from the date of supply subject to non-repairing/dismantling equipments without our prior permission.
- 06) After-sales service : Our trained & skilled Engineers & technicians will be available within 24 hrs. notice for any problems related with our supplied equipments. All spare

Thanking you.

Yours very truly,  
Cross -World Power Ltd.

Engr. Md. Shamim Mir  
Sr. Engineer, Sales  
Mobile-01755-694120

Engr. Md. Mohibul Haque  
Sr. Manager, Sales  
Mobile-01755-694120